

Be part of the campaign magic as we work together to fight for the **health**, **education**, **financial stability** and **basic needs** of every person in our community!



Thank you for hosting an internal workplace campaign at your business! Use this booklet as a guide to help develop campaign ideas tailored to the theme, or to use as a "thank you" for your employees.

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This booklet contains a compilation of great ideas to help you ignite an exciting and effective employee campaign! Included are simple promotions as well as unique and successful fundraising/activity ideas to bring your campaign to the next level! Be sure to offer incentives for those who participate!

# Have fun and be creative!

United Way of Central Missouri staff and Campaign Leadership Team will be working with you and will be available to assist you during your campaign. Please don't hesitate to ask for our help!



# Section One

#### **Themes and Promotions**

Personalize your campaign by establishing a Disney theme that generates related activities. By involving more employees, your company's campaign becomes their campaign.

Themes build enthusiasm, capture attention, and make your company's campaign more meaningful and educational. Involve others in creative brainstorming. Don't

# Watch for this symbol ①...

We understand that your time is valuable, so we've created a *Time Intensity Scale*. The more of the above symbol associated with an activity, the more time you'll need to plan and carry-out the idea (1=least time; 5=most time).

be afraid to explore different activity options, just remember to HAVE FUN!

Included in this section are
Disney-themed ideas to get
people motivated to attend your
campaign rally or to remind
them to turn in their pledge
card.

# **Disney-Themed Activities**

# **Bobbing for Poisoned Apples OOO**

Spin this classic party game into a Disney-themed activity by calling it Bobbing for "Poisoned" Apples! Employees pay to play, or pay to nominate co-workers to play!

# **Disney-Themed Costume Contest 00**

Have a dress-up day! Employees participate in a Disney-Themed Costume Contest, and co-workers pay to vote for their favorite costume(s)!

## Lilo & Stitch BBQ Luau OO

Host a Hawaiian -themed BBQ luau for lunch-time! Go the next step and provide leis and other Hawaiian decoration!

# Men's Rapunzel Braiding Competition **OOO**

Host an after-hours braiding competition--but make sure it is the men braiding the women's hair! Employees pay to play, and co-workers pay to vote for the best braid!

# Hook It On Your Manager 💵

Employees pay to 'hook' Disney-costume items on their manager for a day!

#### Frozen Ice Cream Social OOO

Host a Frozen Ice Cream Social during lunch-time and employees pay a certain amount for one scoop, two scoops, or three scoops!

#### Cinderella Pumpkin Carving Contest 000

Turn a traditional pumpkin-carving contest into a Disney-themed contest by seeing who can carve the best Cinderella Carriage! Employees pay to participate, and coworkers pay to cast their vote!

#### Pinocchio's 2 Truths and a Lie Contest OO

Employees post three facts about themselves; but not all are the truth! Two will be honest and one will be a lie... Employees pay to vote which of the facts is the lie!

#### Little Mermaid Treasure Hunt @@@@

Hide items throughout your workplace and encourage employees to pay to be on a team for the Treasure Hunt! Truly make it a Disney-theme by using Little Mermaid favorites, such as a fork and a telescope!

#### Mr. Potato Head Look-Alike Competition OOO

Have employees submit photos to see who looks most like Mr. Potato Head! Coworkers pay to cast their vote.

#### Disney Charades OOOOO

Have a break in the day and encourage employees to pay to participate in Disney charades!

#### Guess the Next Disney Lyric OOOO

Have a break in the day and play songs, or post lyrics on a wall, and employees pay to guess the next Disney lyric line! Don't forget to provide incentives, such as VIP parking or jeans day, to the lucky winners!

# Cars Derby Drill @@@@@

Who doesn't like a tricycle race?! Theme it up by naming it 'Cars Derby Drill', and employees pay to play and co-workers pay to bet who will win!

# **Beauty & The Beast Baby Photo Contest 000**

Employees submit baby photos and co-workers pay to cast their vote on the cutest (beauty) picture and the funniest (beast) picture!

# Lady & The Tramp Spaghetti-Eating Contest @@@@@

Employees pay to play--bring in plates of spaghetti and the contestant who can eat their plate the fastest wins! Encourage more participation by having employees pair up (a Lady and a Tramp) and whichever pair eats their spaghetti the fastest wins!

#### Peter Pan Cannonball Toss OOOO

Employees pay to play--have two teams throw black water balloons (cannonballs) at



the other team. Similar to dodgeball, if an employee gets hit by the 'cannonball', he/ she must sit out. The team with the no players left standing loses!

# Mulan Target Practice OOO

Employees pay to play--set up targets (use office supplies, such as trash cans) and provide throwing items (such as wiffle balls). The employee that hits the target the most receives a prize!

# Lion King Eclipse Party OO

Time this activity with the solar eclipse! Employees bring in food items, such as Dirt Cake to go with the Lion King-theme, and provide decorations like glow sticks while watching the solar eclipse! Suggest that employees that submit pledge cards are eligible to participate.

#### **Additional Themes and Promotions**

#### Be a Lifesaver OOO

Write "Be a Lifesaver, Please Give" on a sticker and wrap it around a roll of Lifesavers. Continue the theme throughout the campaign by providing facts and real-life stories about people who have been helped by the "lifesavers" in the community.

#### Break for United Way OOOO

Distribute a sack breakfast to employees as they walk in the door one morning and announce the beginning of the campaign by saying, "Break for United Way Campaign". Wear hard hats and construction vests as you hand out the sacks.

#### Chip in for United Way OO

Place chocolate chip cookies on employees' desks with a note attached announcing the start of the campaign and asking employees to "Chip in for United Way".

#### **Decades of Caring OOO**

Choose a 50s, 60s, 70s or 80s theme and have employees dress accordingly. Display pictures of long-time staff members helping with community service projects or participating in United Way campaign activities from the days of old.

## **Get the Home Run Feeling OOOOO**

This theme can motivate your employees to give generously. Kick off your campaign with ballpark cuisine. Charge 25 cents for a soda, 50 cents for a hot dog and have free popcorn. Don't forget the chips! A large baseball diamond can serve as a goal chart to monitor progress from first base to the "home run" goal.

#### Paint a Better Future OOOO

Use invitations shaped like a paint brush or that look like they have been paint-splattered. Make posters for the break room that resemble the invitations. Have a volunteer painting project for your employees.

# **Hurray For Hollywood OOO**

Roll out the red carpet and hold events centered around the silver screen. Take pictures of everyone holding a replica Oscar and post these pictures on paper stars in the designated "director's studio". Over the lunch hour, show a movie and charge a small admission fee. Serve popcorn to the patrons.

# On the Road to Community Betterment **OOO**

Make signs in the colors and shapes of road signs which say: "CAUTION: Community-Building at Work"; "STOP Hunger"; "ONE WAY to a Better Community"; "YIELD: Think of Someone Else First". Take pictures of your employees and put them on colored construction paper. Build a block with photos and place a sign next to it with the theme, "Building a Better Community".



#### We're Cooking Now 00

Have an employee potluck lunch. Each employee brings a favorite dish. What a great way to thank everyone for their support and to announce your campaign results. A variation of this would be to have a Hawaiian Luau.

#### You're a Star When You Give to United Way ①

Invite all the employees to the campaign rally using a big yellow star made out of construction paper. On one side of the star, write the campaign theme, and on the other side, list the date, time and location of the rally.

#### Bon Voyage OOO

With a traveling theme, you can host a bon voyage party as a victory celebration. Everyone who gives through United Way gets a passport to get into the party. Top contributors will be put into a drawing to win a prize, possibly donated from a travel agency or cruise line.

#### Battle of the Sexes OOO

It's the men against the women to see who gets the highest percent participation. At your kick-off, have a short quiz in which two men and two women volunteer as contestants. Women have to answer questions about topics that men generally know a lot about, and vice versa. Example: One man can be asked the name of a product used to slough dead skin cells off the face (*exfoliator*); women can be asked what is the house that Ruth built (*Yankee Stadium, made famous by Babe Ruth*).

# United Way 007 00

Clues are given to employees in the form of riddles. The department of the individual who figures out all the riddles receives a prize at the end of the campaign.

# United Way Boot Camp OOOO

- > Camouflage decorations
- > Ropes course or rock climbing
- > Chant "1...2...3...United Way for Me!"

#### In Hot Pursuit of Cool Millions OOO

Campaigners dress up as spies wearing trench coats and carrying magnifying glasses. Pass out United Way informative messages in code and offer a prize for the employees who can decode the messages.

#### Beach Bash OOO

Decorate cafeteria or break room with beach balls, etc. Serve hot dogs and fruit kabobs. Have a casual day and tell everyone to wear their favorite Hawaiian shirt. Award prizes for the best outfits.

#### More Themes

- > Be a Champion for Your Community
- > Catch the Caring Spirit
- > Go for the Gold
- > Make Your Mark
- > Portraits of Giving
- > Your Gift Works Magic
- > Do Something Wonderful
- > Light Up a Life
- > Touch a Life
- > United We Stand
- > Building a Better Community
- > A Race Everyone Wins
- > Be a Star in Someone's Life
- > Share Your Light

# More Fun Ways to Market Your Campaign

## I'm Away...But LIVE UNITED

Encourage supporters to include LIVE UNITED in their voice mail, on email signatures, on Facebook, or on IM away messages.

# A LIVE-Ly Screen

Create a LIVE UNITED computer screen saver, customized for your company. Ask the IT department to make it available to all the users on the LAN. Otherwise, make it available for individual users to download.

# Window Dressing ①

Put together a window display of LIVE UNITED signs, posters, photos, stickers, and other items for a storefront or office display case.

# Say Cheese ①

Set up a photo shoot at your workplace, school, or other location. Have LIVE UNITED t-shirts of different sizes on hand. Pose people in front of a non-distracting backdrop, and email them their photo. Put them all over the walls, in the elevators, on the back door of the bathroom stalls. (Make sure you get a signed photo release from photo participants.)

# What's Your Sign? ①

Display LIVE UNITED on electronic signboards, marquees, billboards and other high-visibility spots.



# Chalk It Up ①

Use chalk to write a large LIVE UNITED in front of an office, in a parking lot or other paved space.

#### Thank-You-Gram ①

Send a LIVE UNITED thank-you to any and all who helped to put these ideas into practice, or for anything else.

# Section Two

# **Special Events**

Special events are your opportunity to add a little something extra to the campaign. Not only do they raise extra money for United Way, but they can be instrumental in team development and great for company spirit. Use this as an opportunity to further educate your co-workers about United Way and most importantly, have fun! And remember, not every special event has to be elaborate, but please stress that the support of the activities is in addition to the individual campaign pledge.

When choosing a special event, we know that your campaign budget is a major factor in the process. To help guide you through the ideas we've created three levels, Small Budget, Medium Budget, and Large Budget, and we've also included the Time Intensity Scale, once again.

Also, please keep in mind that prizes/incentives should be consistent with IRS guidelines. If you have any questions, please contact your Finance Department.

# Small Budget

#### A-Dollar-an-Inch Contest OO

Company executives participate in an all-day competition to see who ends up with the shortest tie. Employees who turn in their contribution cards cut an inch off their favorite executive's tie. Prizes are awarded for the shortest tie, the ugliest tie and the quickest to lose their tie.

#### American Idol Contest OOO

Employees can conduct an Idol contest, based on the hit TV show American Idol. Employees make a donation to vote for the management-singing group of their choice. The duo or group that attracts the most will sing a song of their choice in front of the audience.

# **Baby/Pet Picture Matching Game 000**

Invite employees to try their luck matching baby pictures to pictures of management or department heads. Award the entry with the most correct answers a paid day off or some other fun incentive. A twist on this favorite special event is matching the photo of a pet to their owner. Charge employees \$2 per ballot.

#### Back to School OOOO

Relive the glory years of school (without all the homework). Hold a spelling bee with managers versus employees or department versus department. Contestants must spell the word correctly or everyone on the team must pay. The winning team receives a prize. Or email United Way pop quizzes to employees with winners



receiving a prize. Give away customized lunch boxes. Have employees' kids help in the decoration of flyers and custom printed materials.

#### Bakery Cart OOOO

Wheel a cart of bagels, doughnuts, danishes, coffee and juice through the office, collecting donations in exchange for the goodies.

#### Balloon Pop OO

Employees donate prizes for this event—a variation of the tradition raffle. Before filling a balloon with helium, put a note inside with the name of the prize written on it. Employees pay \$1 to buy a balloon and pop it to find out what prize they've won.

#### Candy Jar Guessing ①

Fill a jar with candy or other items and display it in the office or employee break room. For \$1 per chance, the employees can guess how many items are in the jar. At the end of your campaign, the employee that has the closest guess wins the jar and its contents.

#### Casual Day ①

Sell Casual Day badges that allow employees to dress casually on certain days. Employees purchase badges for \$8 for a week or \$2 a day. The badges carry an expiration date, depending on the amount donated.

#### Chair Derby OO

Set up a relay course for employees to go through, sitting in chairs or riding tricycles. Use a stopwatch to time the contestants, with the best time winning a prize. Participants pay \$2 to play and observers wager \$1 on their favorite contestants.

#### Children's Art Contest OO

Distribute photographs of one or two top executives for employees to take home for their children (12 and under) to draw. Charge a \$5 fee to the parents submitting entries. Employees vote for the best drawing by paying \$1 per vote. Have an official critique of each work and display the collection in an "official" art gallery. Or, give kids a drawing topic such as "What does hope mean to you?" or "Helping others".

#### Chili Cook-off @@@@

Have a chili cook off for all those people who think they make the best chili. Let the judges decide who has the Best in the Midwest. Offer prizes for the winner and gifts for the other participants. Why should the judges be the only ones enjoying the feast? Charge admission and have a chili lunch for your company's campaign kickoff. Another option may be for the company to reimburse each chili entrant up to \$10 for the cost of ingredients.

#### Coin War OO

Supply each department with an empty bottle from the water cooler. Invite employees to drop in spare change. For a fun twist, designate dollars as sabotage

amounts and encourage competing departments to drop greenbacks into each other's bottles. At the end of the campaign, count coins and subtract dollars. The department with the most money wins and all proceeds are donated to United Way.

#### Crazy Days OO

Encourage your employees to show their wild side. Some examples are:

> Monday: Western

Tuesday: Ugly earrings/tie

> Wednesday: Outrageous socks

> Thursday: Turn back the clock (60s, 70s, 80s)

> Friday: Outrageous hat

#### Crazy Olympics OOO

Employees compete in crazy athletic events for prizes. Participants donate a \$5 fee to enter. Observers wager bets on their favorite entrants. Examples of events: obstacle course, three-legged race, tricycle races, miniature golf (using beach balls, pool cues, etc.)

## Early Bird Gets the Worm OO

In the middle of your campaign, treat contributors who have already turned in a contribution card. Place a balloon on their desk with a note of thanks. This encourages employees to turn in their contribution cards early, while recognizing individuals who are eager to give.

## Email Bingo OO

Sell bingo cards leading up to the day you'll hold email bingo. Throughout the day, call out numbers using email. The first one to get bingo emails the number caller saying they have bingo. Award prizes to the first three winners.

#### **Executive Prison OOOOO**

Transform an office into a jail cell. Arrest managers and executives and allow them to make telephone calls to their staff members to bail them out. All bail collected will be added to your campaign total.

#### Miniature Golf 00000

Build a nine-hole course around the office featuring ramps, water and sand. Have each department design their own hole(s) and award prizes for the most creative, most difficult, etc. Low score wins a prize. In case of a tie, hold a sudden death playoff. Interested twosomes return an entry form, bring a putter the day of the event, and pay an entry fee of \$5.

# **Oldest Company T-Shirt Contest 00**

Dust off those old company t-shirts and model them proudly in this fun special event. Charge a \$3 entry fee and have a fashion show to display the history of logo changes and company mergers. Award new company gear or clothing gift certificates to the



winners.

## Paper Airplane Toss OO

All contestants pay \$2 for each sheet of the designated airplane paper. Use hula-hoops as your targets. Have people throw airplanes into hula hoops for accuracy tests, have a competition for furthest flight and award prizes for best designed aircraft.

#### Put Yourself in Their Shoes OOO

Ask employees to wear a crazy pair of shoes and enjoy a wild and crazy lunch. The menu: foot-long hot dogs, shoestring potatoes, corn chips, archway cookies, and sole music, i.e. Blue Suede Shoes and These Boots Were Made for Walking.

#### Scavenger Hunt 0000

Employees participate in a scavenger hunt that requires them to find unusual items from around the neighborhood or office building. You can plant items with selected employees, for others to discover. Teams of four pay a group entry fee. If each team member is from a different department, automatically award them ten bonus points. The goal is to accumulate as many points as possible in one hour. If a team arrives late, assess a penalty of two points per minute (or fraction thereof). Have a prize for each member of the winning team.

#### Shave the Boss's Head OOO

Create a chart to keep track of set company campaign goal. If the goal is reached exceed, boss shaves off his or her hair. Have a photo image or drawing of boss without hair at the top, displaying result of reaching goal, or show progress posters with the slow removal of hair, as the employees get closer to the goal.

#### Trivial Pursuit Match/Game Show Contest 00000

Hold the trivia challenge during a staff meeting. For a more game-show like effect, use noise makers or bike horns for buzzers and give contestants life-lines that they can redeem throughout the game. Award prizes to winners.

# Ugly Lamp Month OO

Use any elephant (an ugly lamp works great) and offer the opportunity to purchase points to move the item to someone's work space or keep it out of your work area. Calculate and move daily, weekly, etc. Wherever it ends up at the end of the time period, it must stay for one month.

# Ugly Tie or Ugly Earring Contest OO

All contestants pay \$5 to wear the best ugly tie or earrings they own. Place voting boxes around the office and charge \$1 per vote. Employees vote as many times as they want for their favorite. Bring a Polaroid and charge for photos taken of employees with their favorite contestant.

## Video Game Party OOO

Employees volunteer to bring in video game systems and the company provides snacks. Charge \$5 per person to compete in a tournament or to play video games for set amount of time. If you hold a tournament, provide prizes, maybe even a video game system.

#### Whose Legs are Those? OO

Line up co-workers for mug shots of their legs in Bermuda shorts, legs only. Encourage employees to pay a small fee (\$1) to guess who's legs belong to which co-worker. A variation of this would be to guess noses or feet.

#### Comedy Hour? OOO

Ask a local comedian or improv group to donate their services over the lunch hour. Or you could also have the office clown give a stand up bit. Have employees buy tickets to attend.

#### Picture with a Celebrity OOO

Obtain a life-sized cutout of a celebrity. Sell picture taking opportunities for \$1 each. Try to obtain one cutout that would appeal to women and another that would appeal to men.

#### **Basket Shooting Contest 00**

Employee contestants get pledges for the number of baskets they make in a 3 minute period. You can create teams to get the competitive juices flowing even more.

# Tug-of-War ⊕⊕

Have hourly vs. salaried staff or interdepartmental competition. Each team pays an entry fee with the winning team winning a prize. Could be an extra casual day or perhaps they could be let off early on a Friday.

# A Taste of (your company name here) 0000

Invite local restaurants in the area to set up their best dishes for employees to sample and purchase in order to raise funds for your campaign.

# International Food Day @@@@@

Employees team together to create a lunchtime taste of the world, complete with decorated booths and costumes. Employees purchase tickets redeemable for food at the booths. Have a panel of celebrity judges and award prizes.

# Whipped Cream Sponge Throwing OO

Instead of a pie-throwing contest, use a sponge with whipped cream on it. Get management to be the target and let employees by chances to cream the boss.

#### Funniest Home Video Contest OOO

Invite employees to create their own home or work videos. Charge an entry fee at a viewing party. Offer a prize for the best video and have the audience vote to see who wins.



#### Walk/Run/Ride @@@@@

Have a company-wide walk/run/ride and have sponsors make a pledge per mile. Proceeds to benefit United Way.

#### Health and Giving Event @@@@@

Have each department host a health event such as a yoga class, stress reduction workshop, or nutrition and personal trainer consultation. Charge employees to attend each event.

# Medium Budget

#### Dog Salon OOOOO

Invite those furry friends in for a wash to remember. Hold it in the company parking lot and invite executives to help wash. Have treats for both the pooches and the owners, and charge a fee for different services. The Gold Package could include a wash, condition, style, massage and blow dry.

#### Happy Halloween! OOOO

Plan a Halloween theme and hold a pumpkin carving contest. Find a local business to donate pumpkins for your event. Individuals or groups can enter carved pumpkins Award prizes in various categories:

- > Best traditional pumpkin
- > Most creative pumpkin
- > Best effort by a group
- > Best effort by an individual

Throw a Halloween costume party at the end of your campaign to display the pumpkins and announce the dollars raised by employees. Also give prizes to the employee sporting the best costume.

# Less Stress for United Way 👁 🗈

Bring in a professional who will donate their services for stress reduction. Have employees pay a minimal fee for a chair massage, aromatherapy, manicure and yoga class. Watch the stress melt away from your employees and watch the special event dollars roll in!

# Office Indy 500 00000

Rent or borrow remote-controlled cars. Set up a racetrack constructed from items around the office and charge racers \$2 per race. Conduct time trials or have head-to-head competitions to determine the Office Indy 500 champion.

#### Pancake/Waffle Breakfast 0000

Sell tickets and have people sign up for their choice of pancakes or waffles. Cook

breakfast in your company cafeteria. Each department can donate an item.

#### Basket Raffle/Silent Auction 00000

Invite each department to assemble a basket of items that employees will buy individual chances to win. Make an event out of it and use a large conference room to stage Basket Central where employees will peruse the items and submit chances or bid for their favorite items. Award prizes to the department(s) who put together the most creative or most coveted basket.

#### Build Your Own Sundae OOO

Create a sundae bar with an assortment of ice creams and a wide variety of toppings. Sell to employees for \$3 or this can also serve as a thank you event.

#### Mizzou Day OOO

Sell buttons that allow employees to wear their Mizzou gear (or other favorite team) on a Friday or any game day during the season. Host a Mizzou Tailgate Party during the lunch hour for those who purchased a button. Provide hotdogs, chips, soda and ask employees to bring their favorite dish to share. For even more fun, play football trivia.

# Large Budget

#### Golf Tournament 00000

Invite employees, families and outside vendors to participate in a golf outing that supports United Way. Choose a best ball format to get more casual golfers involved. Have pin prizes for the longest putt, closest to pin, and longest drive. Wrap the day up with a reception including food, drinks, door and pin prizes.

# Karaoke Party OOO

This has the potential for being a big fundraiser and a great team builder! Participants pay \$2 to enter and are given a list of songs and a pledge sheet in advance. Participants ask employees to support them by pledging an amount of money. A variation to this would be to have Executive Karaoke. Employees pay money for executives to get up and sing the song of their choice. Provide the rock stars props such as funny hats, boas, sun glasses and other costume items.

#### Mardi Gras OOOOO

Invite a jazz band to play at your kickoff event. Hold a parade float contest, with departments decorating shoeboxes as floats. Sell bead-o-grams (beads with thoughtful messages attached). Host a Cajun potluck.

#### Sumo Mania OOOO

Call a local rental company and rent the Sumo Wrestling package. Recruit top management or high profile employees in the company (receptionist, executive assistant, etc.) to participate. Place containers with a photo of the participant on it in



the lunch room. Employees will determine who will be the sumo wrestlers by placing their vote and \$1 in the container of choice. At the end, the votes are counted and the two with the most money face off in a match. Let the wrestling begin!

#### Bowl-A-Thon OOOO

Ask employees to participate and consider charging \$2 to enter. Give each participant a pledge card in advance to use when asking employees for their support. Make the event fun and encourage fan support.

#### Carnival തനനന

Invite employees to an old-fashioned carnival, complete with a cake walk, bake sale and 50 cent hot dogs. Don't forget to hand out balloons! Hold a ring toss and charge participants per turn. Set up a dunk tank with all your favorite dunkable executives. Charge \$5 for three balls or \$10 for a guaranteed dunk. Throw a pie at your favorite executive for \$5.

#### Casino Night @@@@@

Ingredients for a successful Casino Night:

- > Complimentary popcorn and soda
- > Executive staff serves as dealers, cocktail waiters/waitresses or emcee's
- > Poker chips and raffle tickets
- > Blackjack tables
- > Texas Hold 'Em Tournament
- > Bingo game
- > Award prizes to the chip leaders/contest winners

# Money Grab OOOO

Sell raffle tickets, \$2 each or three for \$5, for a chance to win cash and prizes in a rented money machine. This inflatable booth blows the money, tickets, etc. around, and the employees have a limited amount of time to grab for the cash. You determine how many people will be drawn from the raffle to participate.

# **Executive Fantasy Auction 00000**

Have executives at your organization create fantasy packages, which employees can bid on at a special auction. Packages could include fishing trips, dinners or movie ticket. Executives could also auction their special services. For example:

- > Cooking the winning bidder a special dish
- > Mowing the winner's lawn
- > Changing the winner's oil
- > Babysitting the winner's children
- > Washing the winner's car

# Section Three

#### **Incentives**

Incentives are a great way to get people involved in your campaign. They can be incentives to attend meetings, return contribution cards or to give. Incentives can be raffles, giveaways, early bird contribution card returns, friendly department competitions . . . and the list goes on! Just remember that incentives should be consistent with IRS guidelines. If you have any questions, please contact your Finance Department.

Also, remember that token incentives are more effective than expensive incentives. Some people may react negatively to the idea of a lavish reward for giving to United Way. It can seem inconsistent with the spirit of United Way, so please use your best judgment. A good place to start is with your vendors. Your vendors may be able to provide gifts or loan merchandise. It is a great way for a company's vendor to show how much their business is appreciated while it spreads awareness of United Way.

The following examples are ways to help stimulate creativity. Many of these could be used as fundraisers, too.

#### Gift Certificates/Tickets

Here are some suggestions:

- > Airline.
- > Arcade.
- > Bakery.
- > Ballet.
- > Beauty/Barber.
- > Concert.
- > Gas.
- > Gym membership.
- > Hotel/Resort.
- > Magazine subscription.
- > Mall.
- Massage.
- > Movie.
- > Oil change.
- > Opera.
- > Photo shoot.
- > Restaurant.

- > Sports.
  - » Mizzou, Cardinals, Royals, Chiefs, or Rams tickets are always a hot item.
- > Theater.
- > Video Rental.
- > Yard service.
- > Autographed memorabilia.
- > Babysitting service.
- > Buttons or pins.
- Cafeteria Coupon for a free cookie, soda or fruit.
- > Casual dress days.
- Coffee served at a donor's desk each morning for a week.
- Company logo items—t-shirts, toys, mugs, etc.



- Deliver special lunch from their favorite restaurant.
- Donation made to a local agency on behalf of an individual or department.
- Employee-designed t-shirts for contributors.
- Executive parking spot for a week, month or year, or covered parking.
- > Flowers every month for a year.
- Gift basket from a local specialty shop filled with goodies.
- > Golf Lessons.
- Homemade craft or cooking donated by employee.
- Housecleaning service provided by top management or a professional cleaning company.
- > Job swap
  - » Boss does winner's job for a day.
- > Limousine service to and from work.
- > Lottery tickets.
- > Lunch or dinner with executive.
- Morning pastries or pizza party for the department with the most participation, highest per capita or largest increase in givers.
- > Office cleaned.
- Open soda machine if company reaches goal.

- Send the winning department to an afternoon movie of their choice.
- > Share of company stock.
- Sleep-in-late or leave-work-early passes.
- > Time Off
  - » One of the most appealing and cost effective incentives that you can offer, including:
  - » Vacation
  - » Two hours off per month to volunteer at an agency of their choice.
- > Lunch hour extension.
- Traveling trophy for department with highest participation or percentage increase.
- > Use of the executive office.
- > Office Equipment
  - » Give away equipment your company no longer needs, but is still in good working order.
- > Kiss the Pig
  - » For a set donation amount, employees can cast votes for the co-worker who will kiss the pig at the end of the campaign. This would work with any animal.

# Section Four

# Thank You/Recognition

Saying thank you is very important. These two simple words show appreciation to your donors, and sets the tone for year-round communication and next year's campaign. There are many ways to thank employees, including a personal thank you note or small gift of appreciation.

Use your imagination and be innovative. There are many ways to convey your gratitude on behalf of the many who benefit from the United Way Campaign.

#### Ads

Run Thank You ads in local publications.

#### **Article**

Place an article in your internal publication or website.

#### **Cupcakes**

At the end of your employee rally, give out cupcakes or cookies that have "Thank You" on them.

#### Management sponsored

The management can say thank you to the employees by sponsoring:

- Breakfast, lunch or an evening reception, either catered by a local restaurant or personally prepared by management.
- > Handwritten notes from the campaign committee/management.
- > Banana splits or root beer floats served by management.

# Messages

Put thank you messages, which announce the company's campaign results, in paycheck envelope stuffers, in employee newsletters, on email or voice mail, and on closed-circuit TV.

# **Sundae Party**

Hold a build-your-own-sundae party.

#### **Thank You Letters**

Ask the management to send personal thank you letters letting the employees know that their contributions were appreciated.

# **United Way Store**

Purchase thank you items from the United Way store.

#### Sticker

Prepare a thank you sticker for employees to wear when a contribution is made.

#### **Personal Thank You**

Executive team walks the floor to give a personal thank you to employees.

Leadership Givers should also be thanked for their personal commitment to United Way and the community; one way to do this is by having the management host an evening reception to recognize their contributions.

And last, but not least, thank you for the time and effort that you've dedicated to organize your company's employee campaign!

# ENGERIA E WORKPLACE CAMPAIGN

Have ideas for next year's Idea Book? We'd love to hear them! Please email Amber at amber.brondel@unitedwaycemo.org.

